## SAP – IS-RETAIL COURSE CONTENT

SAP Retail is a completely integrated retailing system. It maps the complete set of business processes required for competitive assortment strategies, different retail formats, and ECR-driven logistics and distribution. It provides all the functions necessary for modeling business processes in a retail company Course Contents:

- 1. Introduction
- Is- Retail Overview
- Is- Retail Process
- Purchasing & Sales
- Merchandise Logistics
- Retail org structure
- 2. Retail Master Data
- Article Master Data
- Merchandise of categories
- Creation of Merchandise categories Hierarchies
- Creation of Articles
- Single
- Generic & Variant Articles
- Creation of Structure Articles
- Sales Set
- Display
- 3. Site Master Data
- Definition of Terms
- Maintain site Profiles
- Create Reference Sites
- Update site profiles with reference sites
- Define standard storage location in reference sites
- Additional sites Data
- Customizing for sites
- Site Grouping
- Creation of sites

## MINDMOVERS INFO SOLUTIONS

- Create of Reference Sites
- Distribution Centers
- Stores
- 4. Purchasing Data
- Creation of Vendor
- Creation of purchase Organization
- Purchasing Group
- Vendor Master Data
- Vendor Managed Inventory
- Buyer Managed Inventory
- 5. Assortment operations Listing & Management
- Assortment Creation, Assortment types, Assortment Grades & Modules
- Creating a Layout module
- Listing Assignment of Articles to Assortments and Creating Listing Conditions
- Listing Procedures & Listing via Layout Customizations
- Assignment of Products to Layout Modules
- Creation of Structure Articles
- Assignment of Assortments to Assortment users
- 6. Retail Pricing Retail Promotions
- Sales Price Calculations
- Purchase Price Calculations
- Market Basket pricing
- Promotions Management, Creation and Execution of Promotions
- Bonus buys, Coupons PRICAT
- 7. Merchandise Requirements Planning and purchasing, Distribution
- Warehouse & DC Management
- Merchandise Distribution (Allocation Planning & Allocation tables)
- Invoice Verification & Sub Sequent settlement
- Cross Docking Flow-Through, Recipient Driven & Article Driven
- Put Away
- Direct Delivery
- Procurement of merchandise
- 8. SALES ORDER MANAGEMENT

## MINDMOVERS INFO SOLUTIONS

- 9. SAP Retail Store Connectivity
- ALE EDI & IDOC Overview
- POS Operations & Back Ground Processing in Retail
- 10. POS Inbound & POS Outbound
- 11. Real-Time Projects & CONFIDENTIAL BONOUS

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